



Why DSI?

A leading IT solution provider with a customer-first approach

DSI is a leading privately-owned IT solution provider, delivering tailored systems and services both nationally and internationally.

Over the last 30 years, DSI has become a trusted advisor to many global companies and local businesses. Our experienced, professional team can provide a refreshing and impartial perspective on any technology challenges your business is facing, whilst ensuring you also get the best value for money. We're dedicated to delivering outstanding levels of customer service and ongoing support.

Providing IT support, services and solutions for over 30 years

The DSI philosophy is simple and based on a customer-first approach. We work closely with our clients to build lasting partnerships and provide outstanding service and technology expertise to ensure you get the right solution at the right price.

- ▶ **We *listen* to what our clients want**
- ▶ **We *consult* with our clients, so they make the best technology choices to maximise their ROI**
- ▶ **We *design* the best solution providing accurate, honest and impartial advice**
- ▶ **We *deliver* the best chosen solutions promptly**
- ▶ **We *care***

Our technology partners

At DSI we supply a wide range of vendor's solutions. We truly cover everything from end user computing, to datacentre, to cloud. We have a strategic set of focused partners covering most key areas of supply that include:

Servers	Client	Storage	Software
Dell	Dell	Dell	Microsoft
HPE	HP Inc	HPE	Red Hat
Oracle	Lenovo	Oracle	VMWare
Lenovo	Apple	Lenovo	Veeam
IBM		IBM	Citrix
			Oracle
			Check Point
Networking	Cloud	Security	Misc
HPE Aruba	Azure	Checkpoint	3rd Party Maintenance
Cisco	AWS	SentinelOne	Sensaphone
Dell	Office 365	Perch	Raritan
	Oracle	Bitdefender	
	Acronis Backup		

"Professional company offering a great service and customer satisfaction."
 Desktop Services Manager EMEA, News Corp

Skills matrix

Over the last 30-plus years, DSI has amassed a comprehensive range of experience and expertise. We can offer bespoke consultancy and scoping services on a variety of products and services, to ensure you get the right offering uniquely tailored to meet your requirements.

Hardware Supply	Global Logistics and Smart Hands	Virtualisation	Cloud Consultancy	IT Health Check	Networking
Managed Services	Storage Sizing	Installation Services	Infrastructure Audits & Assessments	Oracle Solaris, Unix Services	Security Solutions
IT Relocation	3rd party HW Support	Design, planning and implementation services	Linux Deployments	Mobile Device Management	Network Security (SOC)
Remote Server and Desktop Support	Asset Disposal & Data Destruction	Time and materials support and fix	Telephony & Video Conferencing	Legacy Parts Sourcing and Supply	High Frequency Trading & AI

We have the capability to understand, scope, advise, cost, deliver and maintain most IT solutions. This enables our customers to work with DSI to build or transform their on-premise or virtual data centres and ensure they are deploying the most robust and cost-effective platforms to deliver their key IT workloads.

“Ease of engagement, no nonsense, friendly approach.”
Senior Technical Architect,
Spire Healthcare

“Good service, clear communications, and the team were generally very supportive.”
COO, SecureCloud+

“Excellent service and always available to discuss and assist with any problem or issues.”
Finance Director, ITMS

Flexible finance

If you need traditional financing or something outside the box we have a solution that meets your unique business needs. We offer multi-year deals, short-term offers and total solution financing.

The DSI promise

- Flexible, responsive and pro-active approach
- Honesty and integrity in everything we do
- Professional, knowledgeable and qualified staff
- Innovative, business focused, best-of-breed solutions
- Real People. Making a Real Difference.



For more information on how DSI can become a trusted and loyal partner to your business, contact one of our team via:

Email: uksales@dsiltd.co.uk **Phone:** +44 (0)208 017 0007 **Visit:** dsiltd.co.uk



DSI - Your Full-Service IT Provider

Our managed IT services cover a full spectrum of technology solutions, including remote monitoring and management of your networks, 24/7 help desk support for users and business continuity solutions to ensure your company is prepared for any possible disruption.

DSI’s experienced, professional consultants can provide a refreshing and impartial perspective on any technology challenges your business may be facing, whilst ensuring you also get the best value for money, outstanding customer care and ongoing support.

Terms and Conditions: DSI Ltd makes no warranties, express or implied in this datasheet.